

A close-up, black and white photograph of a violin's body and f-hole. The image is dark and moody, with a green rectangular box overlaid in the center containing the text "From classical to jamming...". The violin's body is the primary focus, showing the intricate details of the wood and the f-hole. The background is blurred, suggesting a shallow depth of field.

From **classical** to **jamming**...



From **classical** to...

A black and white silhouette photograph of a group of musicians performing in a dimly lit room. The musicians are positioned in front of a window, with their forms and instruments (including violins, violas, cellos, and double basses) silhouetted against the bright light coming from the window. The overall mood is artistic and focused.

Jamming...

Mindset for **Jamming**...

Improvise

Show courage

Make mistakes

Fail fast

Think outside the box

Experiment

Take a risk

Leave your EGO@the door!

Unknown

WHAT
requirements/
goals



Known

HOW
technology/
methods/tools

Unknown

Unknown

WHAT
requirements/
goals



Known

HOW
technology/
methods/tools

Unknown



Henley
Business School

UNIVERSITY OF READING

Function



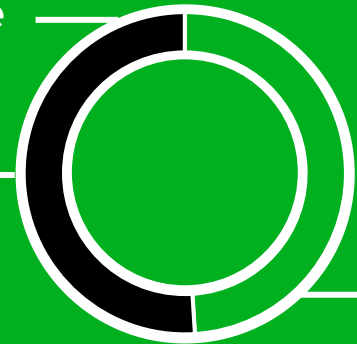
Hierarchy



Character



49%
Nurture



Nature
51%



THE BASS

Practical

Self-discipline

THE DRUMS

Competitive

Highly motivated

Strong drive





THE HORN

Feels and cares

Perfection

THE TRUMPET

Enthusiastic

Optimistic

Mr. or Ms. Fix-it





THE VIOLIN

Sensitive

Supportive

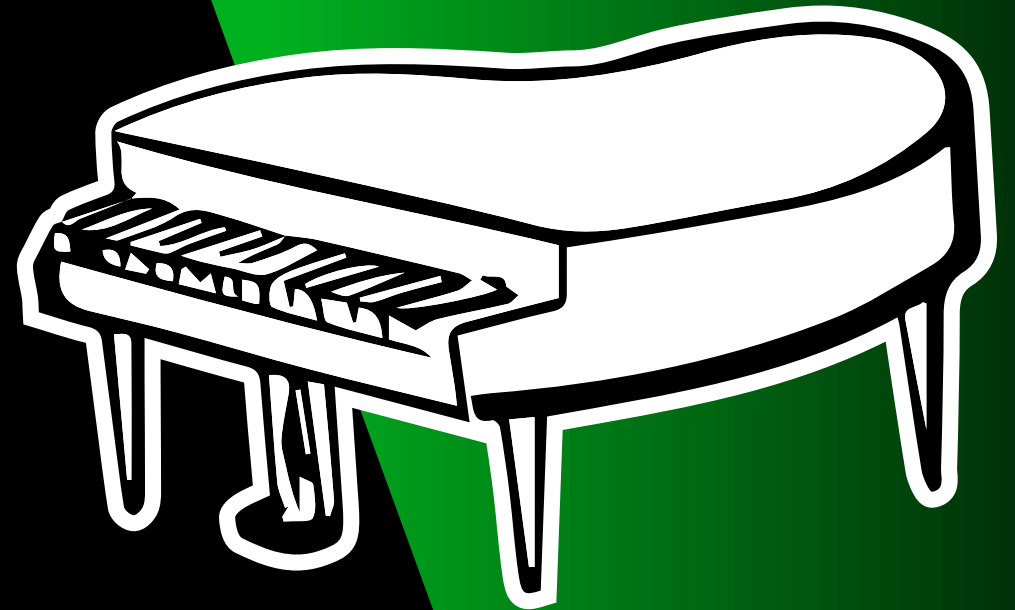
Flexible and adaptive

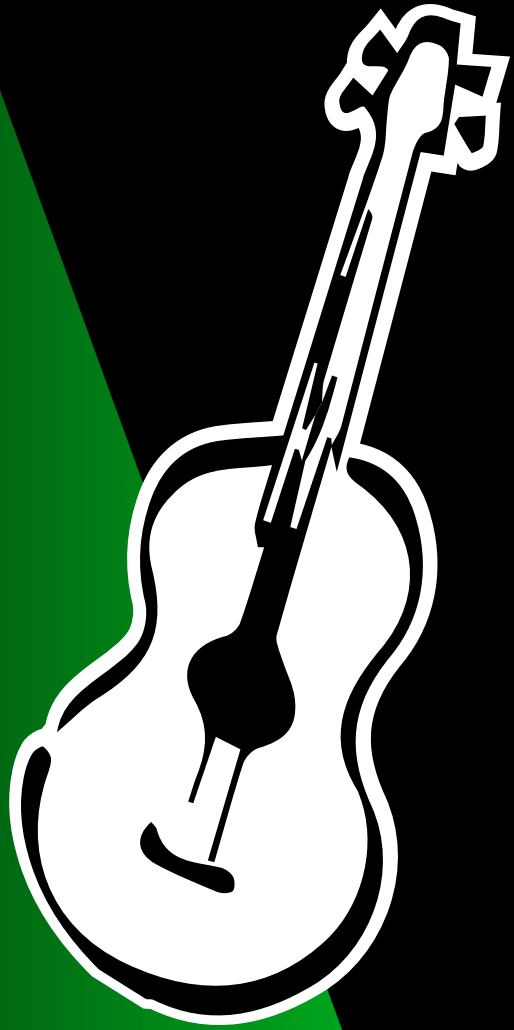
THE PIANO

**Work towards
shared goals**

Inspire confidence

Broad outlook





THE GUITAR

Imaginative and creative

Unorthodox

Ideas

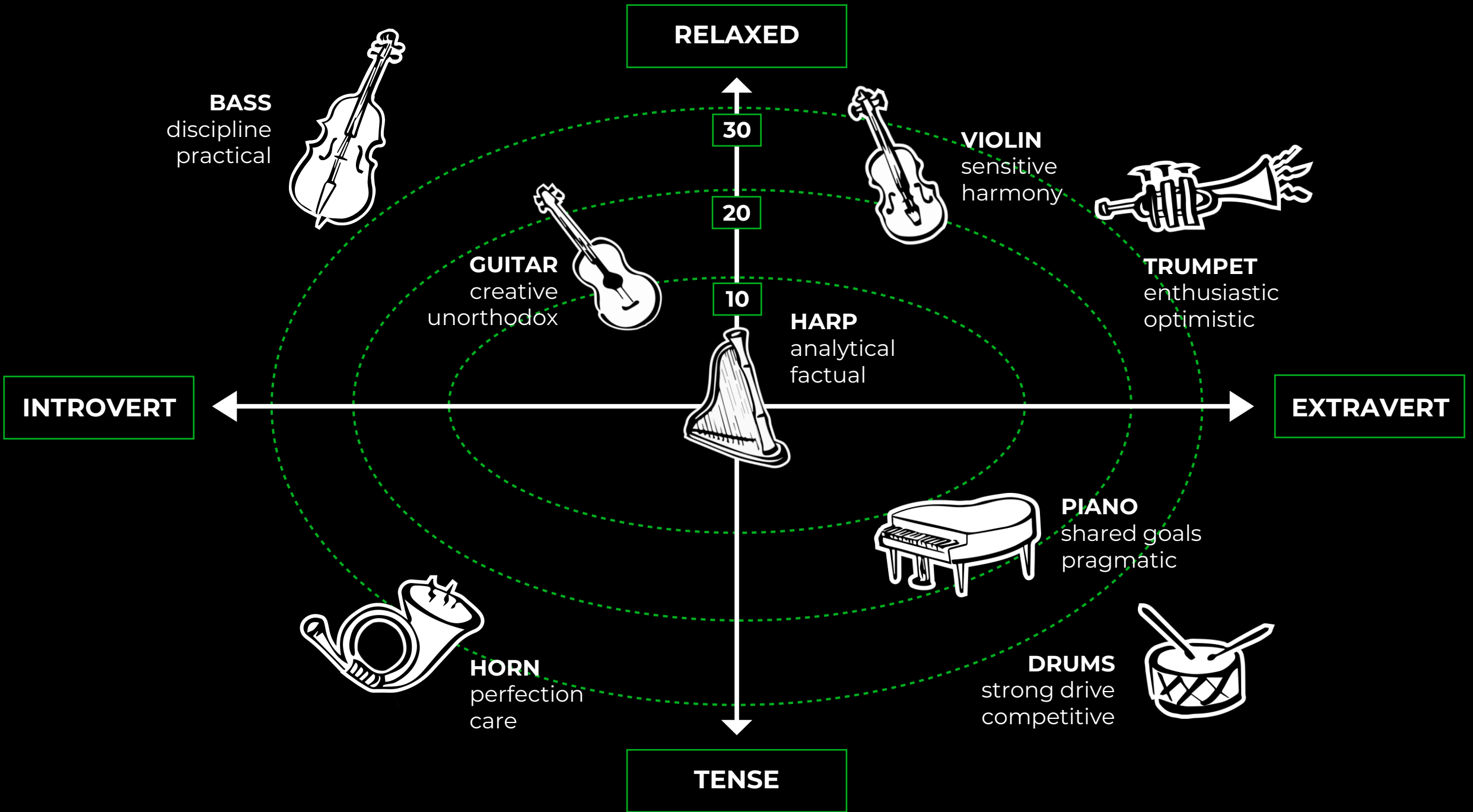
THE HARP

Critical thinker

Factual

Judges accurately





DECISIVENESS

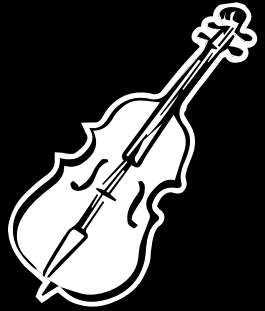
BRAINPOWER

WILLPOWER

**EMOTIONAL
STRENGTH**



DECISIVENESS



85



35

120

BRAINPOWER



4



20

24

WILLPOWER



12



12

24

EMOTIONAL STRENGTH



70



80

150



Inattention to results

Avoidance of accountability

Lack of commitment

Fear of conflict

Absence of trust

Emotional

bankaccount

DEPOSITS

WITHDRAWALS

Compliments

Gossip

Understanding

Not listening

Keep commitments

Being disrespectful



**Go raibh maith
agat agus
beannacht**

**Richarddehoop.com
[linkedin.com/in/richarddehoop](https://www.linkedin.com/in/richarddehoop)**